

**BACHELOR'S DEGREE:** Completion of a four-year college program is typical to enter these occupations.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
General and Operations Managers	33,577	3,396	\$41.37
Registered Nurses	37,353	2,664	\$43.58
Education, Training, and Library Workers, All Other	20,989	2,229	\$16.14
Business Operations Specialists, All Other	15,352	1,667	\$31.68
Managers, All Other	18,485	1,643	\$43.89
Accountants and Auditors	13,613	1,508	\$30.97
Software Developers, Applications	13,253	1,400	\$49.55
Substitute Teachers	10,907	1,297	\$22.17
Elementary School Teachers, Except Special Education	12,105	991	\$65,086*
Market Research Analysts and Marketing Specialists	5,914	817	\$31.56
Financial Managers	7,340	799	\$52.64
Secondary School Teachers, Except Special and Career/Technical Ed.	9,462	764	\$69,956*
Management Analysts	7,101	761	\$38.98
Human Resources Specialists	6,596	744	\$28.36
Sales Managers	6,396	662	\$53.41
Marketing Managers	5,159	560	\$54.74
Clergy	4,657	542	\$23.43
Medical and Health Services Managers	4,618	490	\$49.70
Teachers and Instructors, All Other, Except Substitute Teachers	3,724	489	\$47,584*
Computer and Information Systems Managers	4,990	481	\$61.21

**ADVANCED DEGREES:** Extensive skills, knowledge, and experiences are typically needed for these occupations, including at least one year of college coursework beyond the completion of a bachelor's degree.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
Lawyers	8,324	448	\$50.42
Health Specialties Teachers, Postsecondary	3,812	445	\$121,378*
Mental Health Counselors	3,158	407	NA
Mental Health and Substance Abuse Social Workers	2,304	286	\$22.62
Educational, Guidance, School, and Vocational Counselors	2,343	284	\$27.77
Physicians and Surgeons, All Other	6,117	256	NA
Education Administrators, Elementary and Secondary School	2,961	255	\$107,409*
Rehabilitation Counselors	1,919	241	\$18.66
Pharmacists	4,102	240	\$63.46
Physical Therapists	3,052	222	\$41.97
Medical Scientists, Except Epidemiologists	2,030	210	\$32.63
Nurse Practitioners	1,762	160	\$55.15
Physician Assistants	1,299	133	\$55.02
Librarians	1,255	132	\$29.65
Clinical, Counseling, and School Psychologists	1,521	129	\$40.79
Speech-Language Pathologists	1,786	129	\$41.59
Education Administrators, Postsecondary	1,356	126	\$46.58
Health Diagnosing and Treating Practitioners, All Other	1,406	121	\$42.37
Veterinarians	1,636	110	\$38.07
Art, Drama, and Music Teachers, Postsecondary	985	92	\$64,053*

\* Annual Wages

\*\* Apprenticeship typically needed to attain competency in the skills needed in the occupation.

NA – not available

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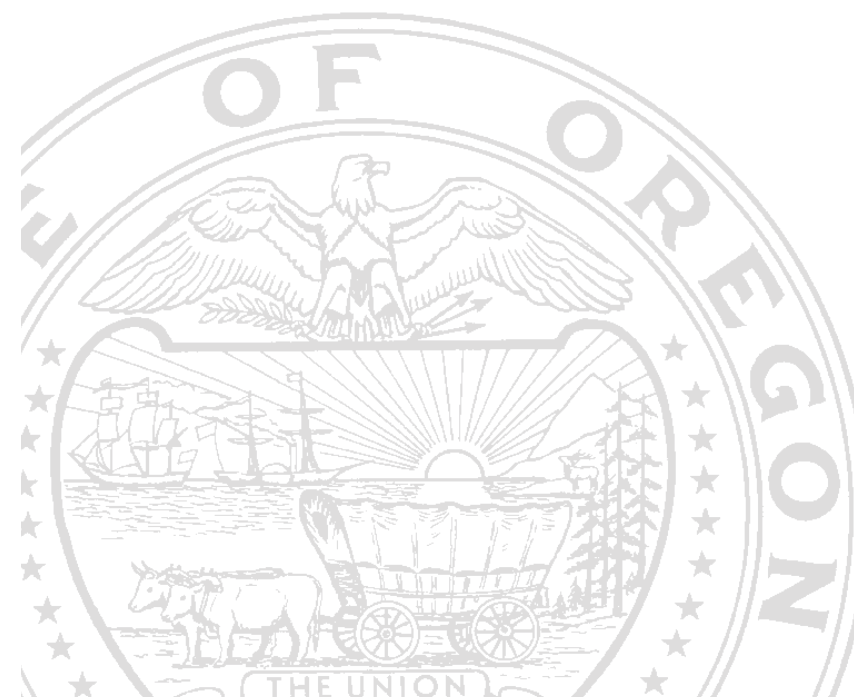
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RS PUB 242 (0818)

# OCCUPATIONS IN DEMAND



**2018-2019**



# All of these occupations are expected to have job opportunities in coming years

## LESS THAN HIGH SCHOOL:

No high school diploma or equivalent.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
Retail Salespersons	65,782	10,412	\$12.34
Cashiers	46,013	8,906	\$11.88
Combined Food Preparation and Serving Workers, Including Fast Food	36,323	8,067	\$11.71
Waiters and Waitresses	34,278	7,209	\$11.81
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	22,977	3,942	\$12.18
Laborers and Freight, Stock, and Material Movers, Hand	23,936	3,923	\$14.24
Personal Care Aides	21,395	3,918	\$12.18
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	25,792	3,879	\$13.53
Restaurant Cooks	23,039	3,857	\$13.37
Stock Clerks and Order Fillers	20,088	3,023	\$14.18
Food Preparation Workers	14,378	2,813	\$12.18
Maids and Housekeeping Cleaners	17,329	2,666	\$12.08
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	10,358	2,404	\$11.85
Landscaping and Groundskeeping Workers	15,249	2,147	\$15.27
Construction Laborers	16,940	2,129	\$17.60
Bartenders	9,348	1,772	\$11.77
Industrial Truck and Tractor Operators	10,748	1,507	\$17.88
Packers and Packers, Hand	8,614	1,454	\$12.50
Cooks, Fast Food	10,145	1,369	\$11.79
Dishwashers	6,477	1,094	\$11.71

## HIGH SCHOOL DIPLOMA:

Completion of high school or an equivalent program.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
Personal Care and Service Workers, All Other	27,002	4,679	\$14.60
Office Clerks, General	35,804	4,274	\$16.81
Customer Service Representatives	27,367	3,865	\$16.86
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	28,088	2,807	\$18.42
Carpenters**	22,114	2,546	\$22.43
Supervisors of Retail Sales Workers	19,231	2,374	\$18.58
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	17,302	2,040	\$28.22
Supervisors of Food Preparation and Serving Workers	11,899	1,966	\$14.71
Receptionists and Information Clerks	13,028	1,896	\$14.75
Medical Secretaries	12,988	1,856	\$18.50
Teacher Assistants	15,770	1,788	\$31,701*
Maintenance and Repair Workers, General	15,375	1,766	\$18.23
Childcare Workers	10,208	1,734	\$11.98
Supervisors of Office and Administrative Support Workers	14,692	1,576	\$27.22
Light Truck or Delivery Services Drivers	10,532	1,386	\$16.63
Security Guards	8,527	1,275	\$12.86
Sales Representatives, Services, All Other	9,221	1,258	\$24.29
Fitness Trainers and Aerobics Instructors	5,503	1,059	\$18.13
Electricians**	8,879	1,054	\$34.21
Office and Administrative Support Workers, All Other	8,211	1,041	\$17.21

**POSTSECONDARY TRAINING:** Some education beyond high school is typical. These occupations require training from career schools or community colleges that usually lasts one or two years.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
Truck Drivers, Heavy and Tractor-Trailer	24,289	2,968	\$22.05
Bookkeeping, Accounting, and Auditing Clerks	25,127	2,883	\$19.37
Nursing Assistants	13,269	1,727	\$15.48
Medical Assistants	11,166	1,663	\$18.27
Real Estate Sales Agents	12,881	1,316	\$25.21
Automotive Service Technicians and Mechanics	7,423	745	\$22.12
Computer User Support Specialists	7,824	744	\$24.13
Dental Assistants	5,583	734	\$21.40
Hairdressers, Hairstylists, and Cosmetologists	5,412	727	\$12.20
Real Estate Brokers	6,118	623	\$27.52
Computer Occupations, All Other	6,775	581	\$38.18
Insurance Sales Agents	5,224	526	\$23.53
Massage Therapists	3,483	474	\$29.31
Pharmacy Technicians	4,586	461	\$19.17
Manicurists and Pedicurists	2,770	363	\$12.11
Heating, Air Conditioning, and Refrigeration Mechanics and Installers**	2,951	336	\$22.20
Firefighters	3,903	294	\$33.07
Phlebotomists	2,085	272	\$18.84
Medical Records and Health Information Technicians	3,449	262	\$22.14
Telecommunications Equipment Installers and Repairers, Except Line Installers	2,487	259	\$29.30

**ASSOCIATE DEGREE:** Completion of a two-year college program will give you the education typically needed for these jobs.

	2017 Employment	Average Annual Job Openings	2018 Hourly Median Wage
Preschool Teachers, Except Special Education	6,992	840	\$13.91
Graphic Designers	4,427	507	\$26.00
Construction Managers	5,144	466	\$44.55
Paralegals and Legal Assistants	3,374	402	\$24.93
Biological Technicians	2,688	299	\$19.09
Dental Hygienists	3,536	277	\$40.55
Veterinary Technologists and Technicians	1,834	214	\$17.01
Life, Physical, and Social Science Technicians, All Other	1,403	188	\$23.71
Radiologic Technologists	2,254	152	\$34.67
Physical Therapist Assistants	673	117	\$29.29
Respiratory Therapists	1,394	107	\$33.68
Engineering Technicians, Except Drafters, All Other	1,072	105	\$26.29
Interior Designers	822	99	\$25.94
Agricultural and Food Science Technicians	760	92	\$18.93
Civil Engineering Technicians	890	90	\$29.44
Commercial Pilots	657	74	\$57,500*
Education Administrators, Preschool and Childcare Center/Program	734	69	\$22.58
Healthcare Practitioners and Technical Workers, All Other	932	69	\$24.41
Private Detectives and Investigators	571	67	\$24.21
Industrial Engineering Technicians	657	64	\$28.34